



# Case Study

## AUJAN



### Client Background

Aujan Industries is a leading supplier of canned and bottled products. They manufacture, market and distribute a wide range of proprietary brands throughout the Middle East and beyond.

The core area of Aujan Industries' business is the Gulf Cooperation Council (GCC) countries of Saudi Arabia, Kuwait, Bahrain, Qatar, UAE and Damman.

With a corporate history that dates back over a century, they have developed from humble origins as a Bahrain-based trading company into the largest privately owned beverages company in the GCC.

” *“The upgrade to On Key 5 EAM system was essential in preparing us for asset management maturity level improvement. On Key 5 also made it possible to accurately interface all maintenance expenditures and spare part inventory levels with our financial ERP system.”*

*Abri Pottas – Chief Engineer*

### Key Challenges

- Older version of the On Key system was in use (On Key 4 with Material Manager module). Users did not have access to the new web based functionality to simplify the business processes.
- There was no link between On Key and the financial system.
- Manual data transfer between systems resulted in lost and outdated data.
- Outdated reporting technology was used to produce static reports (Crystal).
- The On Key system was not being used to its full potential – basic functionality had been mastered, creating an opportunity to build on this foundation.
- There was also a need to improve the overall Asset Management maturity of the organisation in support of the strategic objective of future ISO 55000 certification.



### Performance Improvement

- Fully functioning, automated interface between On Key Material Manager and the ERP system.
- Web based EAM system allowing remote access to users with the possibility of using tablets on the shop floor for paperless feedback.
- Improved data velocity through improved reports in support of more timely data analysis and better data accuracy.
- Improved user interface through On Key 5.10.
- Increased decision making ability through the updated and improved reports as well as a reduction in time required to compile the reports.
- Increased data accuracy and data velocity through the implementation of an automated interface with ERP system.

### Pragma Intervention

- Aujan Industries Dubai, having used the On Key EAM system for quite some time, was ready to introduce the latest version of the software.
- The upgrade project involved a complete change management intervention to support the new technology and functionality within the operations and maintenance environment.
- This project also included involving more end users in the business processes for wider application of the technology.
- The biggest technology focus of the project was to deploy SSRS reports and the much needed automated interface between the On Key EAM system and the ERP system.

### Tools and Technology

- On Key 5.10
- SSRS reports
- Interface to ERP system using the On Key Interface Tool.
- Optimisation of Work Planning and Control and Warehousing business processes.
- Asset Management focus group established by the client to ensure continued growth in line with the Asset Care Foundations business process.